

Announcing...



Fall/Winter 2010 Sale
August 23 - 28

Fairhope Civic Center
161 N. Section Street
(Municipal Complex)

Schedule...

Monday, August 23:	4 pm - 8 pm, Drop-off
Tuesday, August 24:	10 am - 4 pm, Drop-off
Wednesday, August 25:	3 pm - 9 pm, Special Team Pre-Sale*
No children or strollers @ Pre-Sales	4 pm - 9 pm, Team Volunteer Pre-Sale
	5 pm - 9 pm, Volunteer Pre-Sale*
	6 pm - 9 pm, Contributor Pre-Sale*
Thursday, August 26:	10 am - 6 pm, Sale Opens to Public
Friday, August 27:	10 am - 6 pm, Open to Public
Saturday, August 28:	8 am - 1 pm, Half-Price Sale
Saturday, August 28:	7 pm - 8 pm, Contributor Pick-Up

Website: www.easternshorekidsmarket.com

Email: eskidsmarket@comcast.net

Phone: Natalie Field @ 251.490.0744

Seller ID #? Past contributors use the same ID number previously assigned. You will find your number directly above your name and address on this mail piece. If you have never been assigned a seller #, please call or email.

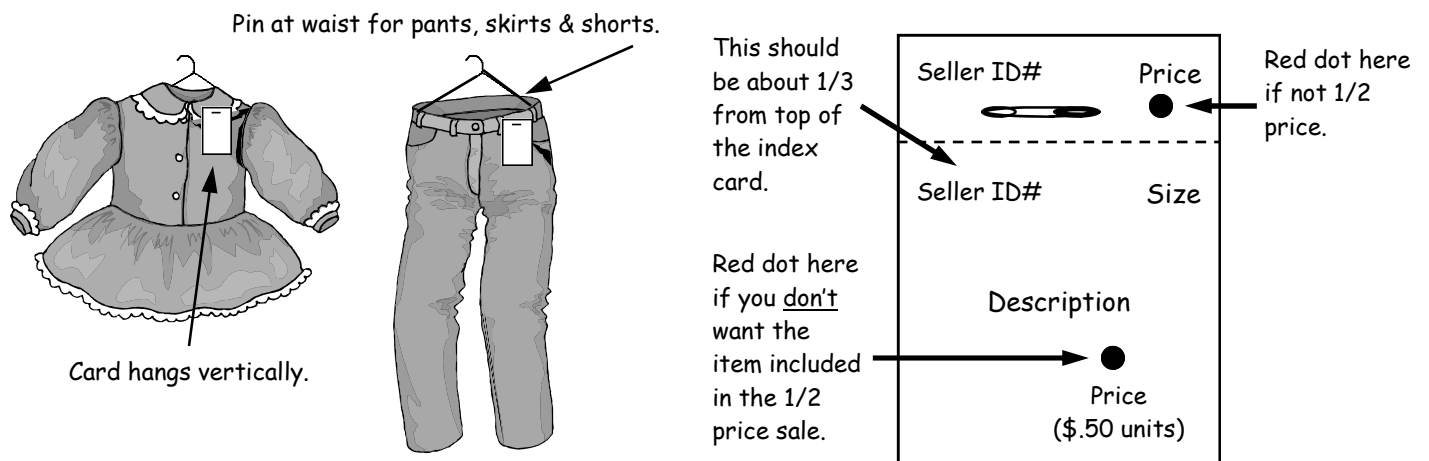
Deadline for seller ID#'s is Friday, August 20st.

Interested in Volunteering? Want to shop early? Volunteers are contributors that work a 4-hour shift. Team Volunteers work two 4-hour shifts. Special Team Volunteers work a total of 10 hours. We will begin accepting volunteers on a first-come, first-serve basis beginning **Monday, July 19th**. To sign up, call or email (above).

Questions? If you have any questions that are not answered by the information in this mail piece, please call or email any time!!

Tagging Information.....

- Use 3x5 index cards **VERTICALLY** (whole card, not cut). **CARDS MUST BE LEGIBLE AND FILLED OUT ACCORDING TO THE DIAGRAM BELOW.** Kids Market will not be responsible for illegible or incomplete cards.
- Price items **ONLY** in 50 cent units (i.e. \$5.00, \$5.50). Price your items to sell!!! To determine an appropriate price, start at 1/2 of the original price and work down according to age and wear. **1/3 of the retail price is a good target range.**
- Kids Market **will not accept small items valued at less than \$1.00.** If you think your item is not worth a dollar, add something to it to increase its value or don't bring it.
- Use the following **size categories** in tagging your clothing: **newborn, 3mo, 6mo, 9mo, 12mo, 18mo, 24mo, 2T, 3T, 4, 5, 6, 6x (girls), 7,8,10,12,14,16,18 and 20. Juniors for girls must be sized 0,1,3,5,7,9,11 and 13. Only use S, M, or L for maternity clothes. No ladies' clothing will be accepted (i.e. sizes 2,4,6,8 etc.).**
- Write **"BOY"** or **"GIRL"** directly above the size on garments that are either unisex or could be considered questionable. This will help us place the item in the correct area.
- Hang clothes on appropriate-sized hangers, facing left like a question mark.
- Pin index card to top, right corner of the garment, when it is facing you, with a safety pin. **NO STRAIGHT PINS PLEASE.** The pin should be placed in the middle of the top blank area, just below the upper price. This will allow us to quickly tear off the index card at check-out, expediting the process. Pin pants, skirts and shorts at the top of the hanger, with zipper facing front. **SEE DIAGRAM BELOW.**
- Place any loose pieces or parts in a ziploc bag and **SECURELY** fasten the bag to the main item using clear packing tape, rubber band, safety pin, etc. **Do not use scotch tape to secure toys.**
- Place other items, such as shoes, hats, gloves, etc. in ziploc bags. Include a completed card in each bag. Be prepared to open bags at check-in for quality check.
- **Half-price sale tagging:** Items not sold by 6 p.m. on Friday may be included in a 1/2 price sale on Saturday. If you wish for any of your items to be included in this special price reduction, please **DO NOT** place red dots on the index cards of those items. **SEE DIAGRAM BELOW. Selling the remainder of your items at 1/2 price means more \$\$\$ for you!**



Suggested Merchandise:

- [Clothing (newborn to Juniors), shoes, hats, belts and bows
- [Maternity clothes, parenting and pregnancy books and nursing aids
- [Uniforms
- [Dress-up, dance & gymnastics outfits
- [Toys, books, games, puzzles, dolls, action figures, computer games, game boys, CD's, DVD's (No VHS tapes)
- [Outdoor play equipment, slides, swing sets, sports equipment, bicycles, riding toys and wagons
- [Cribs, bassinets and toddler beds
- [Changing tables, nursery furniture
- [Linens, framed prints and room décor
- [Children's furniture and décor

Check-In Form Fall/Winter 2010

Name _____ Seller ID# _____

Current Mailing Address _____

Phone _____ Email _____

Does any of the above reflect a change from our current mailing list? Y/N

Total # of items _____ Pick-up or Donate? (Circle one)

My items meet CPSC recall and lead content standards.

Kids Market will do everything possible to protect your interests; however, we cannot be responsible for fire, theft, damaged, or lost items. Pick-up for items not sold is Saturday, August 28, from 7-8:00 pm. I understand that if my unsold items are not picked up on the appointed pick-up day, they will be donated to a local charity chosen by Kids Market.

Contributor's Signature _____

PLEASE RETURN THIS FORM WITH YOUR ITEMS AT CHECK-IN!

Kids Market Policies

1. We will only accept items appropriate for **Fall/Winter**. Please save bathing suits and spaghetti strap tops for our Spring/Summer sale. Kids Market accepts items for children, newborn to juniors. **No adult clothing, shoes or jewelry will be accepted**, except for maternity wear.
2. Bring only items you would buy for your child. Items that are torn, soiled, outdated or missing parts will not be accepted. Make sure all toys (especially those requiring batteries) work before submission. At any time during the sale, we reserve the right to pull items from the sales floor that do not meet Kids Market standards.
3. We will accept a **maximum of 250 TOTAL ITEMS PER CONTRIBUTOR**. **Maternity and Junior** clothing items are **limited to 25** items each.
4. Mark each piece correctly for Saturday's 1/2 price sale. **NO RED DOT MEANS IT WILL BE 1/2 PRICE!** Price your items to sell! Start at 1/2 of the original price and work your way down according to age and wear. **1/3 of the retail price is normally a good target range**. Kids Market reserves the right to refuse items which are unreasonably priced.
5. Make sure all separate pieces of items such as toys and bedding are **SECURELY** attached to one another. We cannot be responsible for loose items/tags. **See Tagging Information**.
6. **PRIOR TO YOUR ARRIVAL, YOU MUST correctly and completely tag each item, complete the Check-In Form (this page) and have your items sorted by sex and size.**
7. Persons contributing **10+** acceptable items will receive **ONE** ticket to the Pre-Sale, Wednesday, August 25th.
8. **No CHILDREN** or strollers are allowed on Pre-Sale day.
9. Write **clearly and legibly!** If we cannot decisively read your ID# and price, we cannot pay you! Neatness counts!!
10. Unsold items **MUST** be picked up on **Saturday, August 28th** from **7-8 p.m.** Unclaimed items not picked up on Saturday, August 28th will be **donated** by Kids Market to a **local charity**.
11. As a Kids Market contributor, you receive **65%** of the sales price of each of your items! A **\$5** administration fee will be assessed from each contributor's check.
12. Kids Market will do everything possible to protect your interests; however, we cannot be responsible for fire, theft, damaged or lost items.
13. **Kids Market is based largely on its volunteers. However, when volunteers do not show, it affects our ability to run the sale successfully. Therefore, volunteers who miss their shift(s) without prior communication with Natalie will be assessed from their Kids Market check at a rate of \$10/hour for each hour missed.**



PRESRT. STD
U.S. POSTAGE
PAID
Mobile, AL
Permit No. 1226

442 Gold Claim Ter.
Colorado Springs, CO 80905

ADDRESS SERVICE REQUESTED



For 13 years - Eastern Shore's Largest Children's Consignment Sale
Coming to the Fairhope Civic Center - Aug. 23 - 28, 2010

REMINDERS!

- ❶ Due to space considerations, Kids Market will no longer accept:
stuffed animals, used bows or...
the following items in Ziploc bags:

bottles, used bibs or burp clothes, onesies, pajamas, lap pads, socks/tights, towels/washcloths, underwear.

- ❷ We will continue to accept: blankets, pajamas on hangers, hats, gloves, "new" bibs and burp clothes and "new" bows.
- ❸ Check www.cpsc.gov website for recall and lead content standards.

Congratulations!!!

Allyson K. \$1336.28

Top Seller

Spring/Summer 2010 Sale

Want to shop early without working?
Have your husband work your volunteer slot! ☺ We are looking for husbands to help all week from setup to breakdown of racks and other heavy items.